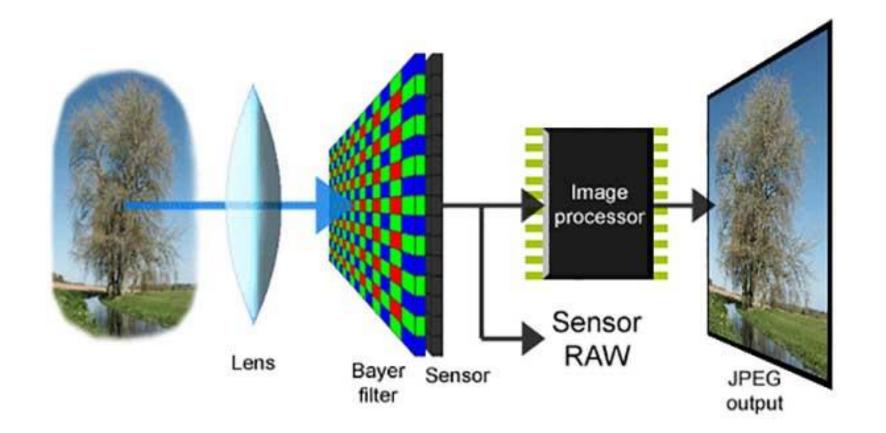


- These cores are essentially digital cameras that "see" heat instead of reflected light.
- They're all built around a thermal image sensor called a microbolometer.
- They differ from "night vision" technology in that they don't rely on visible light objects can be detected in complete darkness.

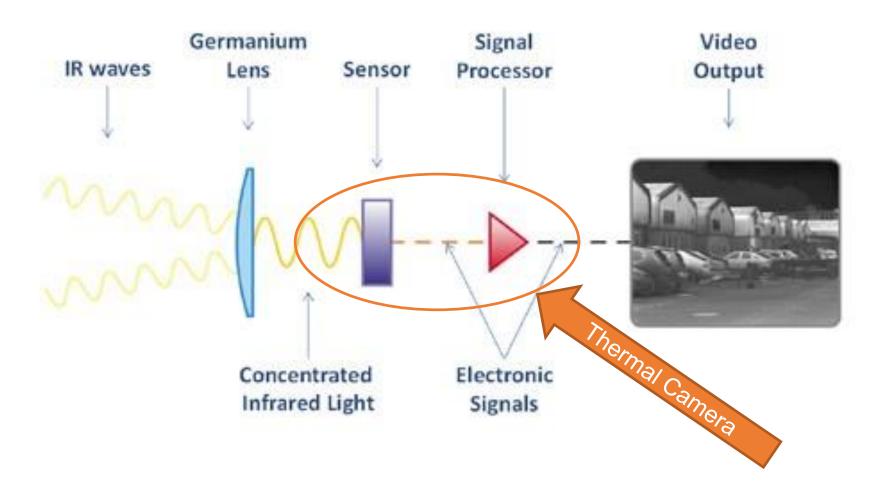


- » Digital Cameras work by capturing reflected light from a scene and focusing that light on a "focal plane array" or FPA.
- » The FPA voltages are converted to a viewable image by a micro-processor



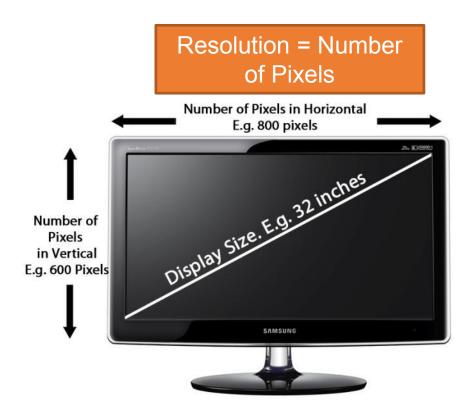


» In the case of a thermal camera, the incoming energy is emitted radiation due to the thermal energy (heat) of the target.

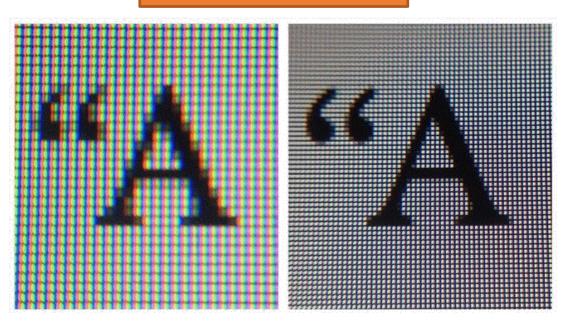




- » A bit of jargon used throughout the industry
 - Sensor Resolution how many pixels there are
 - State of the art for consumer market is 640x480 (0.3 megapixel)
 - Pixel Pitch distance between pixels
 - Most competition is still at 17 micron we're using 12 micron cores



Pixel Pitch = Distance
Between Pixels





The End Result





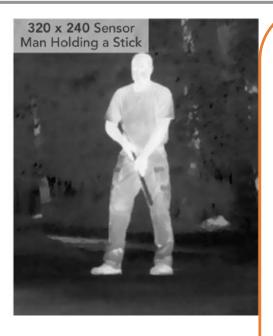
Resolution = Pixel
Count

More Pixels = More Information

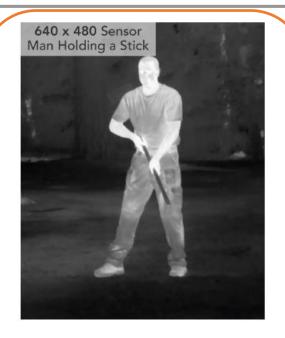


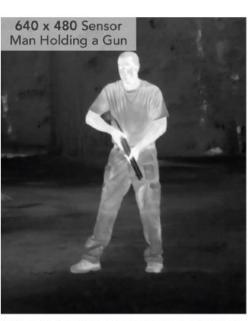










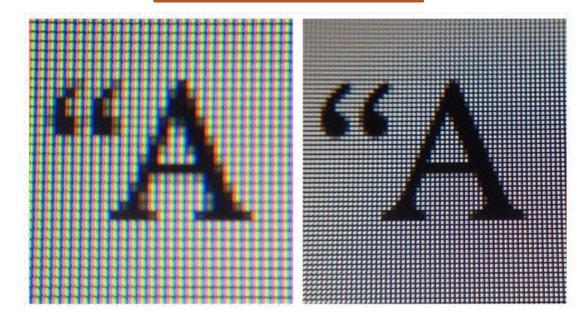


Please Note - All Images are 100% taken with the IR Hunter System and are actual images and not touched up.

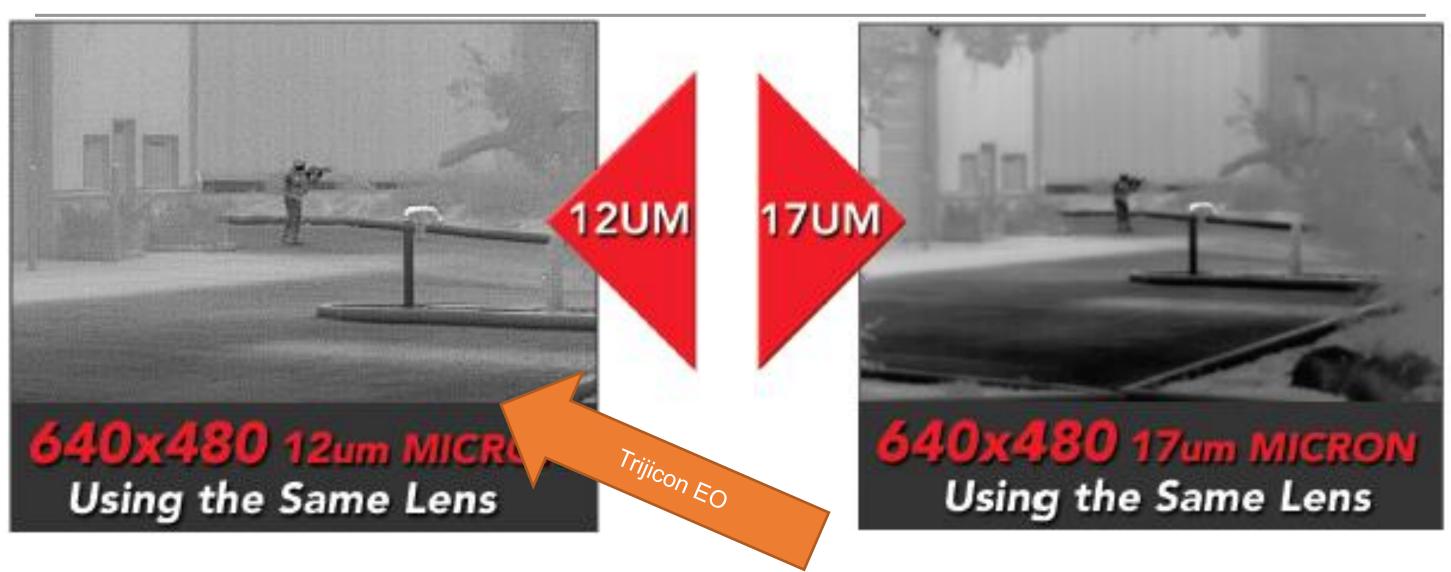


- » 12 micron Pixel Pitch:
 - Better image quality more edge detail
 - Smaller sensor = smaller scope. 12 micron systems have ~30% reduction in optic size over 17 micron systems => Lighter systems are achievable

Pixel Pitch = Distance Between Pixels









» GASIR Objective – better clarity compared to Germanium





- » Made in Auburn, CA
 - Design
 - Machining
 - Assembly
- » US Made thermal core, micro-display and thermal optics
- » Tested to MIL-STD-810G
- » Strong Warranty
 - Limited Lifetime on optic
 - 3 years on electronics





MIL-STD-810G

- The DOD manual for how to run tests
 - 800 page cookbook of all types of tests
 - You pick the tests that best match the intended use of the product
 - Methods and Procedures are detailed in the manual
- "MIL-SPEC" needs to be defined based on end use considerations

NOT MEASUREMENT SENSITIVE

> MIL-STD-810G 31 October 2008 SUPERSEDING MIL-STD-810F 1 January 2000

DEPARTMENT OF DEFENSE
TEST METHOD STANDARD



ENVIRONMENTAL ENGINEERING CONSIDERATIONS
AND LABORATORY TESTS

AMSC N/A AREA ENVR



Product Overview



The Products









REAP-IR™

- Dedicated thermal riflescope with clipon mode
- Highest selling optic
- Primarily a rifle optic – mainly hunting but lots of potential for MIL and LE

IR-HUNTER®

- Dedicated thermal riflescope
- Was their first offering
- Primarily a hunting optic
- Organized around MK2 and MK3 variants

IR-PATROL™

- Thermal Monocular with handheld, helmet mounted, and rifle mounted configurations
- Most versatile optic
- Pricing ladder built around menu functionality and kits

SNIPE-IR™

- Thermal Clip-On
- Eyepiece configured for 4x32
- Menu system optimized for 3-4x day optic
- Lots of potential for MIL and LE

IR-PATROL" SNIPE-IR **IR-HUNTER**° REAP-IR THERMAL MONOCULAR THERMAL RIFLESCOPE MINI THERMAL RIFLESCOPE THERMAL CLIP-ON LE100 M300W MK2 20mm MK3 35mm LE100C M250XR MK2 35mm MK3 60mm MK3 60mm M250 & M250XR **LE100C** MK2 35mm \$8,999 REAP-IR™ & MK2 20mm & M300W \$6,999 \$5,999 \$7,999 SNIPE-IR™ \$9,999 LE100 M250 \$5,699 \$6,499 MK3 35mm \$7,499 \$2,000 \$10,000 \$10k plus ARMASIGHT ZEUS PRO 4324TOO (BO Hz): 58085 ALIA Themasight AS24 It: \$3249 FOTOCH CMUO. F. ST., 989 FURTYS: STG. 900

Trijicon° Brilliant Aiming Solutions™

Common Features

- » Digital Zoom
- » Polarity Control
- » Reticles
- » NUC





» Digital Zoom

■ 1x, 2x, 4x, 8x



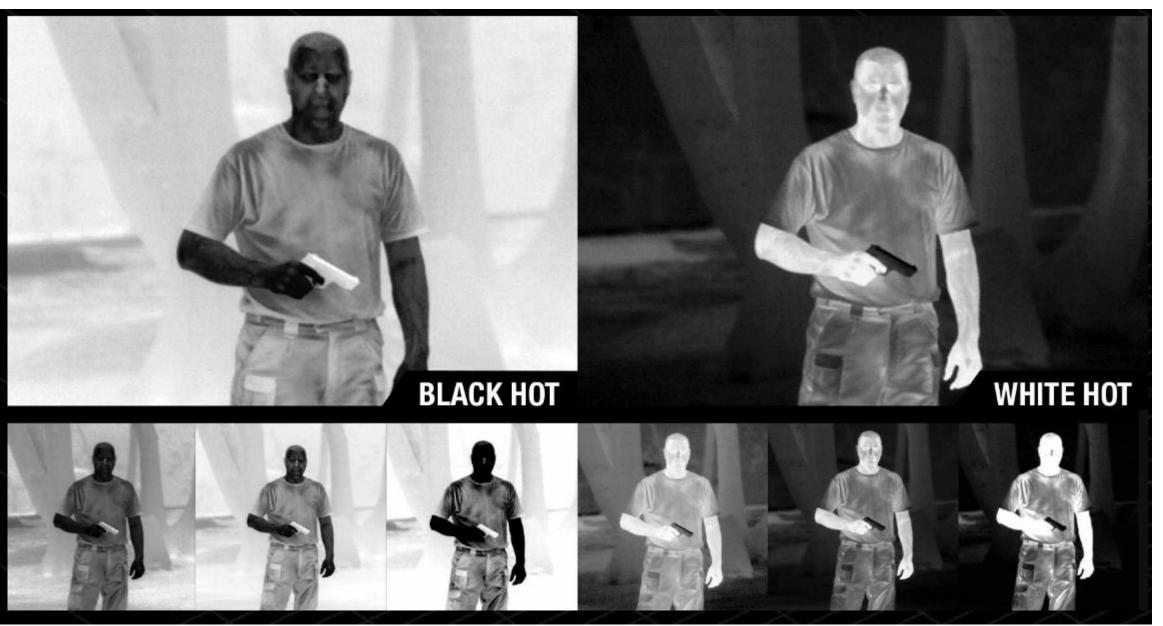




Polarity

» MaxPol

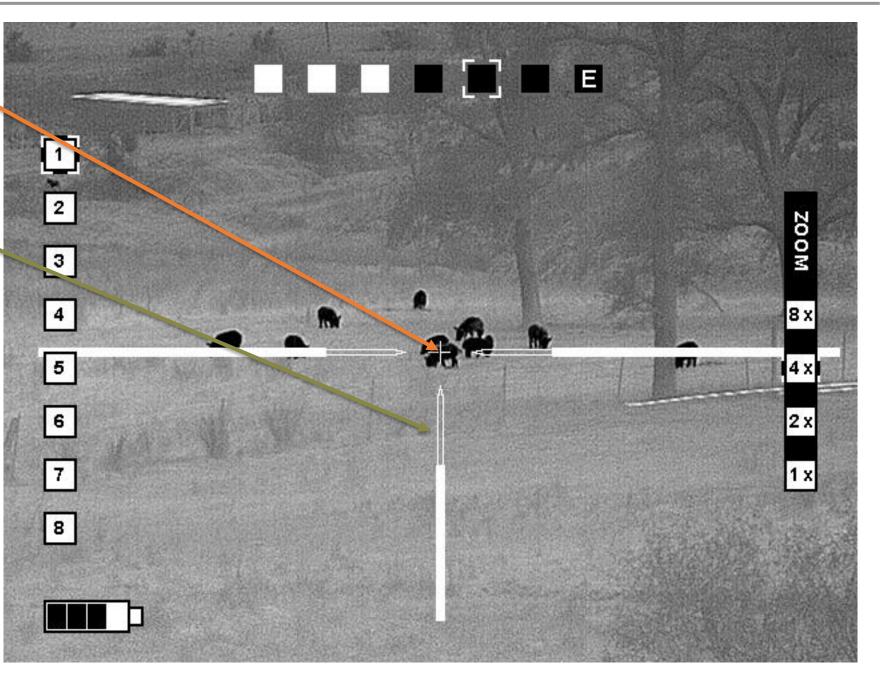






» TCR Reticle

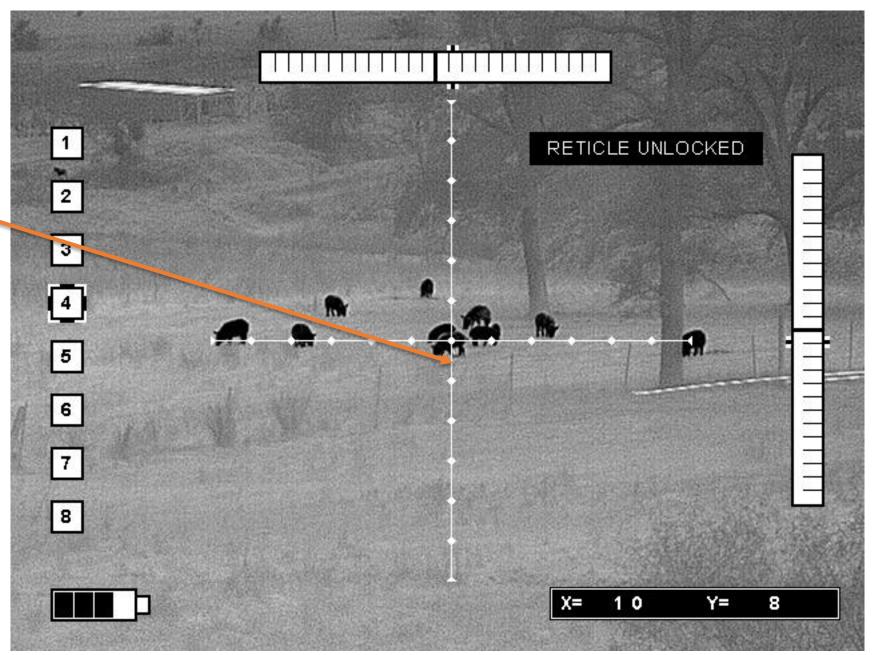
- Center crosshair is 36MOA
- The outline portion of the post reticle is 72 MOA
- HUNTERS and REAP





» TDR Reticle

- HUNTERS and REAPS
- Distance between dots is 36 MOA





» TSR Reticle

- Horizontal Stadia Lines for range estimation
- Each stadia line is 36 MOA wide





» TTR Reticle

- Clear open center with small dot
- Graduation marks are 36 MOA





» TMR Reticle

- Small, precise mark for uncluttered FOV
- MK3 HUNTERS, REAP, M300W

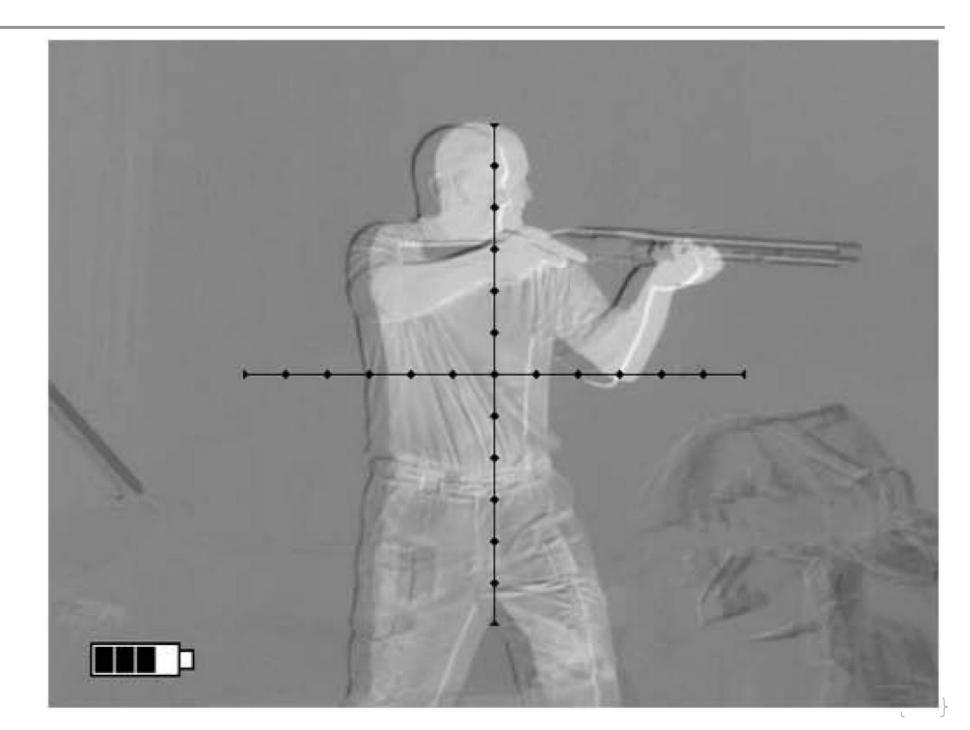




Bad Calibration

» NUC

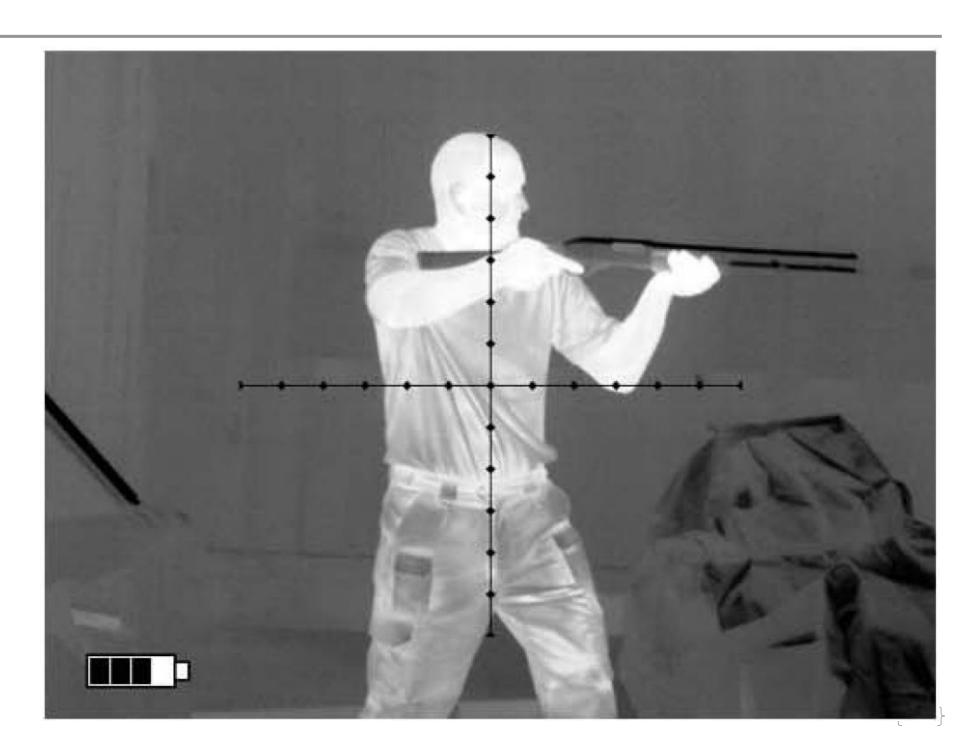
- Non-Uniformity Correction
- Also called Flat Field Correction (FFC)





Good Calibration

» Cover the Lens and NUC the system





IR-PATROL Thermal Monocular

» Models

- LE100 \$5699
- LE100C \$5999
- M250 \$6499
- M250XR \$8999
- M300W \$6999

» Kits available

- M250K \$6999
- M300K \$7499
- M300TK \$7999







IR-PATROL Comparison Chart

IR-PATROL*

















| SYSTEM | IR-PATROL™ LE100 | IR-PATROL™ LE100C | IR-PATROL™ M250XR | IR-PATROL™ M250 | IR-PATROL™ M250 Kit | |
|-----------------------|-----------------------|-----------------------|--------------------------|-----------------------|-----------------------|--|
| SENSOR RESOLUTION | 640x480 | 640x480 | 640x480 | 640x480 | 640x480 | |
| SENSOR MICRON | MicroIR 12 | MicroIR 12 | MicroIR 12 | MicroIR 12 | MicroIR 12 | |
| SENSOR TYPE | VOx Vanadium-Oxide | VOx Vanadium-Oxide | VOx Vanadium-Oxide | VOx Vanadium-Oxide | VOx Vanadium-Oxide | |
| FIELD OF VIEW | 22° | 22° | 7° | 22° | 22° | |
| MAGNIFICATION E-ZOOM | 1x Optical/8x Digital | 1x Optical/8x Digital | 4.5x Optical/36x Digital | 1x Optical/8x Digital | 1x Optical/8x Digital | |
| OBJECTIVE LENS | 19mm f/1.1 | 19mm f/1.1 | 60mm f/1.25 | 19mm f/1.1 | 19mm f/1.1 | |
| DISPLAY TYPE | Digital OLED | Digital OLED | Digital OLED | Digital OLED | Digital OLED | |
| BATTERY TYPE | CR123 Lithium | CR123 Lithium | CR123 Lithium | CR123 Lithium | CR123 Lithium | |
| BATTERY LIFE | 2 hr. @ 30 Hz | 2 hr. @ 30 Hz | 1.5 hr. @ 60 Hz | 1.5 hr. @ 60 Hz | 1.5 hr. @ 60 Hz | |
| FRAME RATE | 30 Hz | 30 Hz | 60 Hz | 60 Hz | 60 Hz | |
| USER INTERFACE | Thumbstick | Thumbstick | Thumbstick | Thumbstick | Thumbstick | |
| POLARITY/ZOOM/DFC | Yes | Yes | Yes | Yes | Yes | |
| IMAGE CAPTURE | No | Yes | Yes | Yes | Yes | |
| EDGE DETECT | No | No | Yes | Yes | Yes | |
| SHOE INTERFACE | No | No | Yes | Yes | Yes | |
| CONFIGURATION LEVEL | No | No | Yes | Yes | Yes | |
| VIDEO OUT | No | No | Yes | Yes | Yes | |
| RETICLE FEATURE | No | No | No | No | No | |
| HELMET MOUNT KIT | No | No | No | No | Yes | |
| WEAPON FLIP MOUNT KIT | No | No | No | No | No | |

| IR-PATROL M300W | IH-PATHOL" M300W Kit | IH-PATROL" M300W-TK | |
|-----------------------|-----------------------|-----------------------|--|
| 640x480 | 640x480 | 640x480 | |
| MicroIR 12 | MicroIR 12 | MicroIR 12 | |
| VOx Vanadium-Oxide | VOx Vanadium-Oxide | VOx Vanadium-Oxide | |
| 22° | 22° | 22° | |
| 1x Optical/8x Digital | 1x Optical/8x Digital | 1x Optical/8x Digital | |
| 19mm f/1.1 | 19mm f/1.1 | 19mm f/1,1 | |
| Digital OLED | Digital OLED | Digital OLED | |
| CR123 Lithium | CR123 Lithium | CR123 Lithium | |
| 1.5 hr. @ 60 Hz | 1.5 hr. @ 60 Hz | 1.5 hr. @ 60 Hz | |
| 60 Hz | 60 Hz | 60 Hz | |
| Thumbstick | Thumbstick | Thumbstick | |
| Yes | Yes | Yes | |
| No | No | Yes | |
| No | Yes | Yes | |



IR-HUNTER MK2

- » 20mm EFL
 - **\$5999**
- » 35mm EFL
 - **\$6999**







IR-HUNTER MK3

- » 35mm EFL
 - **\$7499**
- » 60mm EFL
 - **\$8999**

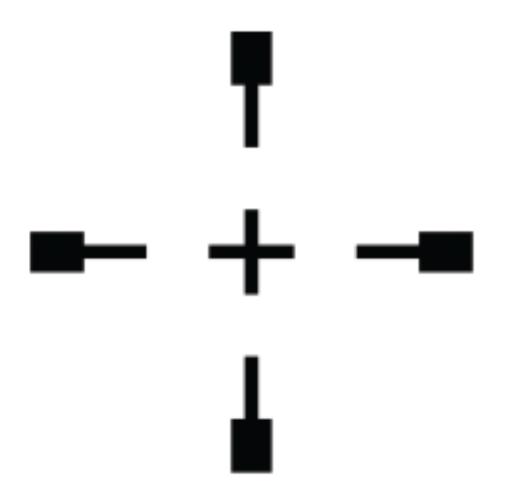






IR-HUNTER

- » MK3 vs. MK2 what's the difference
 - Two more reticles









» Stadiametric Rangefinder

- User can program known target size in the menu
- User then turns the knob to "bracket" the target to get a range estimation

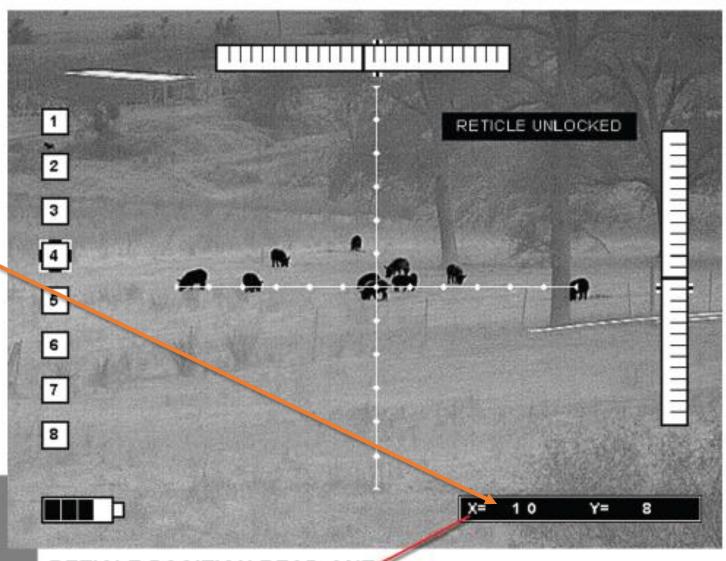




MK3 vs MK2

» Reticle Position Readouts

 X and Y coordinates that show reticle distance from center



RETICLE POSITION READ-OUT

This box will display the current reticle position from the center of the screen which is X 0 and Y 0. In the image above the reticle has been adjusted 10 clicks to the right and down 8 clicks.



MK3 vs MK2

- » Battery Extender
- » Dual Lever LaRue





IR HUNTER Upgrades

» 5 Upgrade SKUs

- Re-use existing parts to max extent
- ~30 day lead time
- Requires RMA
- Pricing Levels apply

| SKU | DESCRIPTION | MS | RP/MAP |
|----------------|---|----|--------|
| U-M2620-M2635 | IR HUNTER® MK2 20MM UPGRADE TO IR HUNTER MK2 35MM | \$ | 995 |
| U-M2620-M3635K | IR HUNTER® MK2 20MM UPGRADE TO IR HUNTER MK3 35MM | \$ | 1,995 |
| U-M2620-M3660K | IR HUNTER® MK2 20MM UPGRADE TO IR HUNTER MK3 60MM | \$ | 3,495 |
| U-M2635-M3635K | IR HUNTER® MK2 35MM UPGRADE TO IR HUNTER MK3 35MM | \$ | 995 |
| U-M2635-M3660K | IR HUNTER® MK2 35MM UPGRADE TO IR HUNTER MK3 60MM | \$ | 2,495 |



REAP-IR

- » 35mm EFL
 - **\$7999**
- » Best Selling SKU









- » Has all 5 Reticles
- » Has Stadiametric Range Finder





SNIPE-IR



- » 35mm EFL (unity sight)
 - **\$9999**
- » Clip-On Sight
 - Optimized for 4x32



